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*When the CEO Says
"Show Me the Money"*

Anne M. Gibbons, Asset & Building
Security Coordinator, Georgia Power Company



The Insider

Company News

Extreme CCTV Acquires Forward Vision CCTV

Extreme CCTV Inc. is acquiring Forward Vision CCTV Ltd., a leading UK designer, developer and manufacturer of intelligent mechanical PTZ cameras. Management anticipates that the strategic acquisition will add significantly to Extreme's product portfolio, market channels and R&D capability. The technical expertise at Forward Vision augments Extreme's engineering team, and the founding engineers of Forward Vision will be retained. Extreme will also maintain Forward Vision's commitment to service and quality, while operational capabilities will be increased to support expected sales growth.



Extreme's new Moondance Ballistic Camera

Cross Match Fingerprint Capture Approved for HSPD-12

The General Services Administration (GSA) has made **Cross Match Technologies Inc.** an approved contractor of Homeland Security Presidential Directive 12 (HSPD-12). Cross Match's ID 500, ID 700 and L Scan Guardian units are now listed as the first and currently only fingerprint capture stations on the approved list of products to help



Cross Match L Scan Guardian

government agencies improve the identification and authentication of federal workers and contractors. The federally approved Cross Match identification products quickly and easily capture the fingerprints of government employees, helping agencies achieve fast compliance and prevent security breaches from fraudulent ID use at government buildings.

BroadWare Retail Solution Validated on IBM Framework

BroadWare StoreSight™, a network video surveillance solution built on the BroadWare Media Platform, has been successfully validated on IBM's Store Integration Framework (SIF) platform—IBM's flexible, scalable Java™ 2 Platform Enterprise Edition (J2EE) operating environment and componentized architecture, built for retail stores using industry-leading IBM middleware. As part of a total store solution, this validation ensures IBM retail customers of a proven, cost-effective means to easily add high-quality visual intelligence over open